

Ankit Kumar Pandey

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Experience

Finarkein Analytics

Pune

PRODUCT MANAGER

May 2025 – Jan 2026

- Cut Time to First API Call by 30% and improved CSAT by 15 points by launching a Mintlify-based API documentation portal giving customers faster onboarding and reducing support tickets.
- Automated billing for the finance team by deploying a metering solution reducing monthly invoice preparation time by 40% and eliminating manual reconciliation errors.

Plum Insurance

Bengaluru

PRODUCT MANAGER II

Jul 2023 – Nov 2024

- Led integrations with insurers and HRIS to streamline endorsements workflows increasing operational efficiency by 29% and reducing errors by 40%.
- Launched an endorsement portal that empowered customers to initiate and track their endorsement requests ensuring timely updates on request status and reducing support queries by 20%.
- Developed an interface for HRs to initiate Bulk Delete requests resulting in 15% reduction in support queries.
- Spearheaded the development of a Proof of Concept (POC) that delivered real-time visibility into customer debit and credit transaction ledgers, enhancing financial accuracy for over 50 HR staff and streamlining reporting processes.

Juno Finance

Bengaluru

SENIOR PRODUCT MANAGER

Feb 2021 – Jul 2023

- Acquisition : Integrated CashappACH and WIRE as an option for USA users to buy crypto in partnership with Transak which helped in reducing the Funded CAC from \$120 to \$15.
- Onboarding : Increased Total Applications submitted from 50% to 62% as part of No-KYC flow by identifying good users based on PII data. Increased KYC Submitted : Account Creation from 82% to 94% by automating manual review process.
- Payments : Automated Faster ACH thus reducing time of settlement from 5 days to 3/1 day by analyzing transaction history. Reduction in money lost by the platform mainly due to ACH funding by up to 90%.
- Cash Management & Reconciliation : Led platform integration with core Banking-as-a-Service (BaaS) provider (SynapseFI/Evolve Bank) covering the full consumer DDA/Checking account lifecycle.

ImpactGuru

Mumbai

ASSOCIATE PRODUCT MANAGER

Dec 2019 – Jan 2021

- Payments : Improved AOV by 20% by building a configurable amount prompt on the checkout. Introduced tip collection on the checkout resulting in 65% of all donors tipping a certain amount and increased tip contribution to 6% of donation amount
- Donor Exp : Reduced friction for repeat donors by storing donor info details at Step1 via cookie and preferred payment method at Step 2 via database. Redirecting the users on failure to the Same Page Checkout Form helped in conversion of 15% of failed payments to success.

Skills

Data Analytics: Python, PostgreSQL, MongoDB, Excel

Product Management: Prototyping, Roadmapping, Stakeholder Management

Tech: Vercel, Git, Postman, API Integrations, LLMs

Tools: CleverTap, MixPanel, PostHog, Figma, Jira, Metabase, Vercel

Projects

Kharchakitab

TypeScript, Next.js, Claude, Sarvam API, Gemini API

KHARAKITAB IS A MODERN, PRIVACY-FOCUSED PERSONAL FINANCE AND EXPENSE TRACKER DESIGNED TO MAKE MANAGING YOUR MONEY EFFORTLESS. BUILT AS A PROGRESSIVE WEB APP (PWA), IT WORKS SEAMLESSLY OFFLINE AND OFFERS A PREMIUM USER EXPERIENCE WITH SMART FEATURES LIKE VOICE-POWERED LOGGING AND RECURRING EXPENSE MANAGEMENT.

<https://kharchakitab.vercel.app/>

DHBVN Power Outage Tracker

THE DHBVN POWER OUTAGE TRACKER IS A FULL-STACK NEXT.JS APPLICATION THAT PROVIDES REAL-TIME MONITORING OF POWER OUTAGES ACROSS 12 DISTRICTS IN HARYANA, INDIA. THE SYSTEM FETCHES OUTAGE DATA FROM THE DHBVN (DAKSHIN HARYANA BIJLI VITRAN NIGAM) EXTERNAL API, PROCESSES AND DISPLAYS IT THROUGH A WEB DASHBOARD, AND DELIVERS PROACTIVE NOTIFICATIONS VIA A TELEGRAM BOT. THIS DOCUMENT PROVIDES A HIGH-LEVEL INTRODUCTION TO THE SYSTEM'S ARCHITECTURE, COMPONENTS, AND CAPABILITIES.

<https://github.com/ankitpandey2708/dhbvn-web>

Zudoku by Zuplo

I AM ONE OF THE TOP CONTRIBUTORS OF OPEN SOURCE FRAMEWORK FOR BUILDING HIGH QUALITY, INTERACTIVE API DOCUMENTATION USED BY COMPANIES LIKE ACCUWEATHER.

<https://github.com/zuplo/zudoku/graphs/contributors>

Lovable

HN Digest

HN DIGEST IS A MODERN REACT-BASED SINGLE-PAGE APPLICATION THAT CURATES AND DISPLAYS TOP HACKER NEWS STORIES THROUGH A SOPHISTICATED FILTERING SYSTEM AND DISTINCTIVE EDITORIAL DESIGN. THE APPLICATION PRIORITIZES HIGH-QUALITY CONTENT DISCOVERY WITH PERSISTENT USER PREFERENCES AND AN AESTHETICALLY REFINED DARK THEME.

<https://hackernews.lovable.app/>

Faridabad

Jun 2014 – Jun 2018

Education

YMCA UST

BTech in IT